

School of Economics  
UNSW Business School  
University of New South Wales  
Sydney, Australia, 2052

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## Y. JANE ZHANG

### RESEARCH AREAS:

Experimental Economics, Preference Formation, Culture and Economics, Political Economy

### ACADEMIC APPOINTMENTS:

Associate Professor, University of New South Wales, School of Economics (2019 – present)  
Associate Professor, Hong Kong University of Science and Technology, Division of Social Science, Kowloon, Hong Kong (2019)  
Assistant Professor, Hong Kong University of Science and Technology, Division of Social Science, Kowloon, Hong Kong (2011 - 2019)  
Visiting Assistant Professor, U.C. Berkeley, Department of Economics (Fall 2011)

### EDUCATION:

Ph.D., Economics, U.C. Berkeley  
B.A., Economics, Stanford University

### PUBLICATIONS:

“Persistent Political Engagement: Social Interactions and the Dynamics of Protest Movements,” (with Leonardo Bursztyrn, Davide Cantoni, David Y. Yang, and Noam Yuchtman). (Forthcoming, *American Economic Review: Insights*)

“Multiple Switching and Data Quality in the Multiple Price List” (with Chi Wai Yu and Xuejing Zuo). *Review of Economics and Statistics*, (2021), 103(1), 136-150.

“Protests as Strategic Games: Experimental Evidence from Hong Kong’s Anti-Authoritarian Movement” (with Davide Cantoni, David Y. Yang, and Noam Yuchtman). *Quarterly Journal of Economics*, (2019), 134(2), 1021-1077.

“Culture, Institutions, and the Gender Gap in Competitive Inclination: Evidence from the Communist Experiment in China.” *Economic Journal*, (2019), 129(617), 509-552.

“Curriculum and Ideology” (with Davide Cantoni, Yuyu Chen, David Y. Yang, and Noam Yuchtman). *Journal of Political Economy*, (2017), 125(2), 338-392.

“Competing for the benefit of offspring eliminates the gender gap in competitiveness” (with Alessandra Cassar and Feven Wordofa). *Proceedings of the National Academy of Sciences*, (2016), 113(19), 5201-5205.

### WORKING PAPERS:

“The Competitive Woman: Evolutionary Insights and Cross-Cultural Evidence into Finding the Femina Economica,” (with Alessandra Cassar). (Revision requested)

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“The Fundamental Determinants of Anti-Authoritarianism,” (with Davide Cantoni, David Y. Yang, and Noam Yuchtman).

“Can Experimental Economics Explain Competitive Behavior Outside the Lab?”

#### **IN PROGRESS:**

“Does Media Reporting on Corruption Influence Beliefs about Fairness?” (with Xincheng Ge).

“The Effect of Secondary Schooling on Migration, Fertility, and Sibling Educational Attainment in Rural China: Evidence from a Regression Discontinuity Design,” with Albert Park and Sangu Wang

#### **NON-REFEREED PUBLICATIONS:**

“Introduction to special issue on ‘Economic experiments in the lab and in the field in developing countries’” (with Bertil Tungodden and Shachar Kariv). *Journal of Economic Behavior and Organization*, (2015), 118, 1.

#### **PROFESSIONAL SERVICE:**

Guest editor for the *Journal of Economic Behavior and Organization* (special issue on Economic Experiments in Developing Countries) Volume 118, 1-414 (October 2015)

Co-organizer of First, Second and Third Symposium on Economic Experiments in Developing Countries in 2011 (UC Berkeley), 2012 (UC Berkeley), and 2013 (Norwegian School of Economics)

#### **JOURNALS REFEREED:**

Economics

*American Economic Review, American Economic Journal: Economic Policy, China Economic Review, Economic Development and Cultural Change, Economic Journal, Economica, Journal of Behavioral and Experimental Economics, Journal of Comparative Economics, Journal of Economic Behavior and Organization, Journal of Economic Transition, Journal of the European Economic Association, Journal of Human Resources, Journal of Public Economics, Management Science*

Other

*Human Nature, Journal of Conflict Resolution, Proceedings of the National Academy of Sciences, Scientific Reports*

#### **GRANTS:**

2017-2021	€637,500	ERC Starting Grant, w/ HKUST as Partner Institution; Co-I (2017-19)
2016-2019	HK\$90,000	School Based Initiative, HKUST SHSS; PI
2013-2016	HK\$493,100	RGC Early Career Scheme; PI
2012-2014	HK\$100,000	RGC Direct Allocation Grant; PI

#### **AWARDS:**

2013 Research Grants Council, Early Career Scheme (ECS) Award (for top proposals)

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2010 U.C. Berkeley, Institute for Business and Economic Research, Dissertation Research Award  
2008 U.C. Berkeley, Dean's Normative Time Fellowship  
2001 Stanford University, Phi Beta Kappa