

School of Economics  
UNSW Business School  
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## Y. JANE ZHANG

### RESEARCH AREAS:

Experimental Economics, Preference Formation, Culture and Economics, Political Economy

### ACADEMIC APPOINTMENTS:

Associate Professor, University of New South Wales, School of Economics (2019 – present)  
Associate Professor, Hong Kong University of Science and Technology, Division of Social Science, Kowloon, Hong Kong (2019)  
Assistant Professor, Hong Kong University of Science and Technology, Division of Social Science, Kowloon, Hong Kong (2011 - 2019)  
Visiting Assistant Professor, U.C. Berkeley, Department of Economics (Fall 2011)

### EDUCATION:

Ph.D., Economics, U.C. Berkeley  
B.A., Economics, Stanford University

### PUBLICATIONS:

“The Competitive Woman: Evolutionary Insights and Cross-Cultural Evidence into Finding the Femina Economica,” (with Alessandra Cassar). (Revision requested at the *Journal of Economic Behavior and Organization*)

“Persistent Political Engagement: Social Interactions and the Dynamics of Protest Movements,” (with Leonardo Bursztyrn, Davide Cantoni, David Y. Yang, and Noam Yuchtman). *American Economic Review: Insights*, (2021), 3(2), 233-50.

“Multiple Switching and Data Quality in the Multiple Price List” (with Chi Wai Yu and Xuejing Zuo). *Review of Economics and Statistics*, (2021), 103(1), 136-150.

“Protests as Strategic Games: Experimental Evidence from Hong Kong’s Anti-Authoritarian Movement” (with Davide Cantoni, David Y. Yang, and Noam Yuchtman). *Quarterly Journal of Economics*, (2019), 134(2), 1021-1077.

“Culture, Institutions, and the Gender Gap in Competitive Inclination: Evidence from the Communist Experiment in China.” *Economic Journal*, (2019), 129(617), 509-552.

“Curriculum and Ideology” (with Davide Cantoni, Yuyu Chen, David Y. Yang, and Noam Yuchtman). *Journal of Political Economy*, (2017), 125(2), 338-392.

“Competing for the benefit of offspring eliminates the gender gap in competitiveness” (with Alessandra Cassar and Feven Wordofa). *Proceedings of the National Academy of Sciences*, (2016), 113(19), 5201-5205.



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2017-2021	€637,500	ERC Starting Grant, w/ HKUST as Partner Institution; Co-I (2017-19)
2016-2019	HK\$90,000	School Based Initiative, HKUST SHSS; PI
2013-2016	HK\$493,100	RGC Early Career Scheme; PI
2012-2014	HK\$100,000	RGC Direct Allocation Grant; PI

**AWARDS:**

2013	Research Grants Council, Early Career Scheme (ECS) Award (for top proposals)
2010	U.C. Berkeley, Institute for Business and Economic Research, Dissertation Research Award
2008	U.C. Berkeley, Dean's Normative Time Fellowship
2001	Stanford University, Phi Beta Kappa